

JOHN ARCHULETA: Senior Vice President *New Mexico Public Finance Group*

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John D. Archuleta is a Senior Vice President and Manager of George K. Baum & Company's New Mexico Public Finance Group in Albuquerque, NM. Mr. Archuleta joined the Firm in July of 1998 and is responsible for municipal advisory and underwriting services for educational institutions, municipal and county general obligation bonds, and structured revenue debt issues in New Mexico. Mr. Archuleta has been involved in public finance in New Mexico since 1973.

In the last five years, he has structured and managed more than \$2 billion of municipal obligations for a variety of issuers throughout the state of New Mexico. He has specialized in New Mexico financing and has performed underwriting and/or financial advisory services for counties, cities, school districts, state universities, special authorities and the state of New Mexico. Additionally, Mr. Archuleta has extensive experience in legislative matters and was instrumental in the drafting and passage of legislation affecting the issuance of revenue bonds for counties and the Education Technology Equipment Act. He continues to work closely with the legislature.

Mr. Archuleta holds a Bachelor of Business Administration from New Mexico State University.



EXPERIENCE:

George K. Baum & Company
-New Mexico Public Finance
-17 Years
-\$2 Billion Municipal Obligations
New Mexico Public Finance
-35 Years

EDUCATION:

Bachelor's Degree in Business
Administration
-New Mexico State
University