



TODD SNIDOW

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Todd Snidow is a Executive Vice President in the Colorado Public Finance practice. During his 23-year career, Mr. Snidow has served a wide variety of tax-exempt bond issuers in Colorado, Montana and Wyoming. In Colorado, he currently serves more than two dozen school districts, encompassing districts in urban, suburban, resort/mountain communities and rural areas. Examples of clients served include: Denver Public Schools, St. Vrain Schools, Eagle County Schools, Summit County Schools, Pueblo City Schools, Telluride R-1, Gunnison Watershed Re-1J, Garfield RE-2, Garfield 16, Meeker RE-1, Weld RE3J, Weld Re-1 and Strasburg 31J.

Mr. Snidow has been involved with a significant number of successful bond and mill levy override initiatives, including the successful passage of measures in school districts with a fiscally conservative voter base. Having served a number of school district clients in oil and natural gas production areas, Mr. Snidow is very skilled in advising his clients about how to take advantage of the large tax bases these industries provide. During his career, Mr. Snidow has assisted his school district clientele with the issuance of more than \$3 billion of general obligation bonds as either an underwriter or municipal advisor.

Mr. Snidow has been involved with a variety of innovative financing structures during his investment banking career. For example, he was an early advocate of the Qualified Zone Academy (QZAB) program. To date, Mr. Snidow has assisted Colorado school districts with five QZAB transactions. He also assisted Denver Public Schools with the 2010 issuance of \$250 million taxable Build America Bonds, the first school district in Colorado to utilize the subsidy bonds. Recently, Mr. Snidow has assisted school districts in resort communities with financing a portion of their teacher housing needs.

Prior to joining George K. Baum & Company, Mr. Snidow was employed with RBC Dain Rauscher, where he also focused on K-12 education finance. In addition to his experience in the public finance arena, Mr. Snidow worked for a Denver-based money manager that provided institutional clientele with access to global futures and options markets.

Mr. Snidow holds a Bachelor of Arts from the University of Colorado, Boulder, where he studied Economics and Russian History. He previously served as president of the Colorado Municipal Bond Dealers Association and is a past director and member of the Investment Committee of the Aspen-based General Service Foundation. In education-related matters, Mr. Snidow is a frequent speaker at CASB and CASE conferences.