



## BRIAN SCHMANKE

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Brian Schmanke is a Senior Vice President in the Kansas City, MO, office of George K. Baum & Company. He is a member of the sales team in GKB's Capital Markets group and handles a diverse spectrum of both taxable and tax-exempt securities for his clients. Mr. Schmanke works with institutional customers nationwide, including banks, credit unions, money managers, municipalities, trust companies and not-for-profits. Mr. Schmanke joined George K. Baum & Company in 2005. Prior to his current role, Mr. Schmanke worked for the Federal Home Loan Bank of Des Moines as an Assistant Vice President where he managed relationships with member institutions within its five state region. From 2001 to 2003, Mr. Schmanke served as Vice President and Fixed Income Portfolio Strategist at CNBS, Inc., in Overland Park, KS. Mr. Schmanke earned his Bachelor of Science from Kansas State University in Manhattan, KS, and holds a Chartered Financial Analyst (CFA) designation.